

2025

YEAR IN REVIEW



Letter from the CEO

As 2025 comes to a close, I want to thank you for the impact you have made on California's life sciences community. From new treatments and technologies to policy conversations and company milestones, our members and partners continue to drive progress that benefits patients and strengthens our innovation ecosystem.

Throughout the year, CLS worked to support your efforts. We championed policy solutions that protect R&D investment and expand access to care, delivered programs that accelerate startup growth, and created new opportunities for connection across industry, academia, and government. Our work is rooted in a commitment to help you thrive.

Thank you for your partnership and trust. We are honored to support your mission and look forward to all we will achieve together in the year ahead.

With gratitude,

Mike Guerra

President & CEO | California Life Sciences



STATE ADVOCACY

CLS worked closely with state leaders to strengthen policies that protect innovation and expand patient access. From shaping legislation on health equity to building coalitions around industry priorities, our advocacy elevated the voice of California's life sciences community.



Life Sciences Sector Report Briefing with Legislative Staff



Farmworker Health and Wellness Event in Oxnard



Champions Reception Recognizing CLS' 2025 Legislators of the Year: Senator Catherine Blakespear and Assemblymember Rick Zbur



MedTech Showcase with Senator Akilah Weber Pierson

CLS successfully **stopped all policy threats** during the 2025 CA legislative session and also helped **pass some key policies** that support our industry.



- 340B Expansion** (AB 1460)
- PFAS Ban** (SB 682)
- Antitrust Penalty** (SB 763)
- AI** (AB 1018, SB 503)
- Biosimilars / Interchange** (AB 1503)



- HIV Drug Coverage** (AB 554)
- PBM Reform** (SB 41)
- Health Equity** (SB 338)



2025 Life Sciences Academy



Roundtable with CA Rare Disease Caucus



FEDERAL ADVOCACY

On Capitol Hill, CLS championed federal policies that safeguard biomedical research, improve access to capital, and foster patient-centered innovation. By convening members in Washington and partnering with national stakeholders, we amplified California's leadership on the national stage.



DC Hill Lobby Day with Rep. Pete Aguilar



Hill Briefing on NIH/SBIR Funding Restoration



- Protected the **Orphan Drug Exemption** and opposed IRA “**pill penalty**” provisions
- Advanced an **R&D amortization fix** and blocked harmful price control proposals
- Championed **PBM reform** and closed coverage gaps for emerging technologies
- **Opposed cuts to NIH** and key health agencies
- Preserved the **Rare Pediatric Disease PRV** and rare disease incentives
- Secured reauthorization of **SBIR, STTR**, and other research programs



Center Forward Healthcare Innovation Conference at Neurocrine Biosciences



Roundtable with Rep. Ted Lieu



Diagnostics Facility Tour with Rep. Mike Levin



Roundtable with Rep. George Whitesides



Roundtable with Rep. Diana DeGette (D-Colorado) and Rep. Kevin Mullin (D-California) at CLS SSF Office



SUPPORT

CLS helped members streamline operations, reduce costs, and grow through targeted partnerships. From lab savings to insurance, compliance tools, and workforce resources, our programs supported science, innovation, and patient impact.



Participating members saved an aggregate of

\$116.4M

on laboratory expenses in 2025

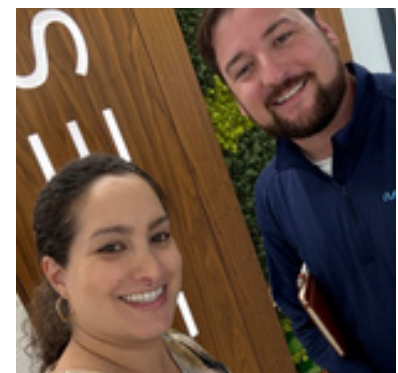
MEMBER AVERAGE ANNUAL SAVINGS

- 1-20 Employees: **\$22,085**
- 21-100 Employees: **\$76,121**
- 100+ Employees: **\$534,481**



516 MEMBER VISITS

3 NEW SAVINGS PARTNERS





INNOVATION

Through our Innovation & Entrepreneurship programs, CLS connected startups with seasoned advisors, investors, and industry partners. In 2025, dozens of early-stage companies advanced breakthroughs in therapeutics, diagnostics, medtech and techbio.



MENTORSHIP



COMMUNITY



PARTNERING





CONNECTION

CLS brought together leaders from across the ecosystem at signature networking forums, receptions, and thought-leadership events. These gatherings fostered new partnerships, sparked collaborations, and strengthened our statewide community.



22 EVENTS | 2,750 ATTENDEES



Delivered **workshops, webinars,** and **panels** tailored to **early-stage companies, emerging technologies,** and **startup resources.**



Brought members together through **happy hours, appreciation events,** and **gatherings that honored champions** of the sector.



Hosted **expert-led discussions** on **MedTech, AI, Cell & Gene Therapy,** and **sustainability** to share best practices and spotlight industry advancements.



Convened **briefings, meet-and-greets,** and **roundtables** to **inform legislators** about life sciences innovation and policy priorities.



THANK YOU FROM CLS

To our members and partners, thank you for your continued support and collaboration in 2025. Your commitment drives innovation, accelerates access, and strengthens the life sciences ecosystem in California. On behalf of the CLS team, we are proud to work alongside you and excited for what comes next.



Let's make 2026 even bigger.

Looking to deepen your engagement, elevate your brand, or explore new ways to connect? Reach out to our Business Development team at bd@califesciences.org. We'd love to help you get the most out of your CLS membership.